

NTICN **ews**

August 2009

A monthly publication for NT Business and Industry

For more information on articles contained in this newsletter contact the NT Industry Capability Network:

TOP STORY

SIHIP PROGRESSES

Work on the first three SIHIP packages on the Tiwi Islands (communities of Nguiu, Milikapati, Pirlangimpi), Groote Eylandt (communities of Angurugu, Umbakumba, Milyakburra) and the Tennant Creek town camps has commenced.

On the Tiwi Islands, construction of new houses will start this month. 90 new houses will ultimately be constructed at Nguiu over the life of the SIHIP program. 29 houses will be constructed in the first phase. Work on the first of 155 upgrades and refurbishments in total has also started, with refurbishment of the first seven houses currently underway.

On Groote Eylandt and Bickerton Island, construction of the first new houses has started. 80 new houses will ultimately be constructed with 26 new houses constructed in the first phase. The first five refurbishments have been handed back, two weeks ahead of schedule. Work on the next 18 of the 75 upgrades is currently underway.

In Tennant Creek, eight currently unoccupied houses are in the process of being refurbished. 78 houses will be re-built or upgraded.

- The Federal Minister for Families, Housing, Community Services and Indigenous Affairs Hon Jenny Macklin MP is due to hand down the findings of a review into the SIHIP program to the NT Government.

- Chief Minister Paul Henderson also recently announced an audit into the program by the NT Auditor General. The timeframe for the release of this document is currently unknown.

WELCOME

Both the Federal and NT Government's have been fighting a rear guard defence against a wave of negative media over the SIHIP project but, as the adjoining article clearly indicates, things are moving along in a positive direction.

The subject of new housing has been highlighted as the be-all-and-end-all as an indicator of progress, but the Alliance Partners are adamant that with the myriad of contractual requirements under this unique program, they are actually progressing quite well. It's important to bear in mind that their contracts were signed in October last year.

The contract requires an assessment of each and every existing house on the specified communities and consultation with the inhabitants to assess their individual circumstances and requirements. This may result in a refurbishment, extensions or if a building is beyond repair – replacement.

A close look has revealed the necessity for considerable infrastructure upgrades in some areas. Where new housing is necessary normal infrastructure requirements such as sewerage, power, water, roads, etc, need to be planned and in place prior to any construction.

The Alliance Partners have adopted a deliberate strategy to get refurbishments and upgrades underway while other assessments and planning associated with new structures takes place. And remember, the requirements also include a commitment to engage, under both training and employment banners, a minimum of 20% indigenous involvement.

It's not the NTICN's role to get involved in any political debate but, having spoken to the Alliance Partners, it seems unfortunate that the pass mark on performance thus far is wholly and solely based on new houses.

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PROJECT GATEWAY

ICN announces new sectors to range of Directories

THE Industry Capability Network (ICN) has added a number of new sectors to its range of Directories on Project gateway in response to changing market demands.

Directories available under Project Gateway include Defence, Water, Automotive, IT and Communications, Transport, Oil, Gas and Energy, Mining and Indigenous Businesses.

If you or your company are looking for work within specific 'industry sectors' projects in Australia or New Zealand, first investigate our directories. Each directory link will list regular updated relevant sector projects on the left of the home page.

You are able to register for specific work packages or just register your interest in existing or upcoming sector-related opportunities.

Conversely, if your company is engaged in sector-related projects and you are interested in engaging sub-contractors, simply contact an ICN and a representative will help you find suitable suppliers or service providers.

To register for a specific sector-related project, select the relevant directory, click the link for the project, then click the Register button.

Alternatively, to register for all project opportunities, click the Register your company button on the NTICN website www.nticn.com.au.

PROJECTS

Santos

Santos has sold stakes in three gas fields in the Bonaparte Basin, Timor Sea, and has formed a floating liquefied natural gas venture with the buyer, GDF Suez.

Under the deal, GDF Suez will buy a 60% stake in the Petrel, Tern and Frigate fields for \$US200 million (\$A242.6 million) and will lead the development and marketing of Bonaparte LNG, a FLNG project capable of producing 2 million tonnes of LNG per annum.

Although ideally the NT would prefer to see offshore projects run pipelines ashore, the size and nature of these gas fields make it impractical. Service and supply potential however, still remains very real for NT companies.

Santos also indicated they would now look at commercialisation options for its other assets in the Bonaparte Basin such as the Evans Shoal, Barossa and Caldita fields.

Ownership of the respective fields is:

- Evans Shoal: Santos (Operator) 40%, Petronas 25%, Shell 25% and Osaka Gas 10%.

- Barossa and Caldita - ConocoPhillips (Operator) 60%, Santos 40%.

As the ownership arrangements are varied, we will wait for further announcements regarding any implications for expansion of the existing Darwin LNG plant.

Crocodile Gold

NTICN has met with Crocodile Gold's Chief Operating Officer to determine methods of identifying local capability and opportunities for the re-commissioning of existing Pine Creek mines.

Management and procurement personnel have committed to utilising NTICN's services for their upcoming requirements.

Eni

ENI Australia has up to 16 wells planned over the next two years.

SNIPPETS

ShoreBase Pty Ltd are providing logistic support for ENI Australia offshore exploration activities.

When ENI commences its' drilling in the field it is estimated that up to 3 vessels a week will be loading out of Darwin.

RAAF Tindal - Base Redevelopment Stage 5 / AEW System

Leighton Contractors, the managing contractor for the RAAF Tindal - Base Redevelopment Stage 5 / AEW System projects, estimate they are at 90% completion of the design stage.

Tender documents are planned to be released in September, going out initially to those companies who registered their expressions of interest in July.

Defence—Air 6000

The Defence Department has flagged its early planning to facilitate the impending arrival of its Joint Strike Fighter.

Currently Australia is expecting to purchase 100 of these aircraft and both Tindal and Darwin RAAF Base will require upgrades to accommodate their allocation of aircraft and the accompanying manpower and infrastructure necessities.

Any planning is at an early and high level stage. That said, commissioning of the aircraft is estimated at 2017—2019 (so infrastructure needs to be in place) and very flexible figures put expenditure at around \$240m (\$185m Tindal and \$55 Darwin).

INPEX

Preliminary survey works are still underway at Blaydon Point.

NTICN's current interaction with INPEX has mainly centered around systems and communication. E.g Project Gateway. In the event of a positive investment decision, designated INPEX and contractor personnel will have access to upload work packages for public scrutiny.

STIMULUS

Territory businesses need to be aware that one of the key objectives under the Australian Government's stimulus package is limiting red tape on procurement processes and encouraging rapid construction and refurbishment.

Keep an eye on relevant websites:

- www.notes.nt.gov.au/Tender.nsf/Main?OpenForm&Current
- www.operationstimulus.nt.gov.au

And the weekly Tender section in the Northern Territory News.

Contracts awarded as works begin around the Territory

Through the work of Operation Stimulus over 300 contracts have been awarded in the Territory so far. These contracts are collectively valued at more than \$220million.

The majority have been awarded under the Building the Education Revolution (BER) program, valued at more than \$204million. Territory Housing has awarded \$2.3million worth of contracts for social housing projects, and the Department of Planning and Infrastructure has awarded eight contracts totalling more than \$14 million for road and rail projects.

Of these projects:

82 are in Central Australia
20 are in the Barkly region
55 are in the Katherine region
25 are in the Top End rural region
35 are in Arnhem
30 are in Palmerston/Litchfield
54 are in Darwin.

The timeframes set by the Australian Government for commencement/completion of the BER program extend from May 2009 to March 2011:

Round 1—31 Projects at \$61.7M
Complete

Round 2—53 Projects @ \$58.4M
Approximately 50% complete

Round 3—52 Projects @ \$50.25M
Currently waiting approval (design underway)

Subscribe to the Operation Stimulus websites 'eNews Updates' through www.operationstimulus.nt.gov.au/enews.shtml

Redbank scores high-grade copper

Tuesday, 25 August 2009
www.miningnews.net *

REDBANK Copper has encountered high-grade copper while drilling at its namesake project in the South McArthur Basin region of the Northern Territory.

Adelaide Resources hopeful on NT copper prospects

Monday, 24 August 2009
www.miningnews.net *

ADELAIDE Resources says a substantial copper hit at the Rover prospect in the Northern Territory has prompted it to extend the drilling program at the project.

Concerns raised over Olympic Dam

Monday, 24 August 2009
www.miningnews.net *

THE South Australian and Northern Territory governments have called for BHP Billiton to address concerns over the massive Olympic Dam expansion.

Submissions to BHP's draft environmental impact statement (EIS) closed earlier this month, with both state governments today releasing their submissions on the proposed expansion.

Rocksalt at Port Keats

Monday, 24 August 2009
www.minemakers.com.au *

Minemakers aims to drill test a large seismic structure on the Northern Territory coastline near Port Keats. It has been interpreted to be a rock salt dome with a diameter of 5km - 10km and potentially hosting up to 150 million tonnes of salt per vertical metre.

GENERAL NEWS

Construction Snapshot - 2009 June Quarter figures now available

Construction Snapshot is published by the Department of Planning and Infrastructure, to provide an overview of Construction Industry activity (>\$1 million) in the Northern Territory. Construction Snapshot is produced on a quarterly basis and available from: www.nt.gov.au/infrastructure/services/snapshot/index.shtml

2010 Services Suppliers and Manufacturers Directory (SSMD)

All the details and online registration for the 2010 SSMD is now available.

Register your interest early to secure your businesses position: www.ssmd.com.au.

Price Guide for 2010:	One Category	Additional Categories
No Logo	\$88.00	\$44.00 ea
With Logo	\$135.00	\$65.00 ea

August Showcase

Company: Airborne Solutions
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Airborne Solutions has recently invested nearly 2 million dollars in the acquisition, introduction and staff training of a new light twin engine helicopter to meet the stringent safety requirements of the oil and gas industry.

The company was created in 2006 by joining together two long standing helicopter companies. This partnership was conducted to allow the company to provide a greater diversity of services and products to the people of the Northern Territory and South Australia.

Safety is Airborne Solutions primary focus and therefore are currently implementing a Safety Management System designed specifically too, not only meet, but surpass the highest standards worldwide set by the oil and gas industry.

Since being the first Northern Territory aviation company to be awarded **Australian Tourism Accreditation**, Airborne Solutions has grown from strength to strength. Recognition of the company's success was honored in 2007 by earning the Tourism NT, **Business Growth Award** and again in 2008 by taking out the highly regarded Northern Territory "Brolga" award for, **Best Tour/Transport Operator**.

NT Heli Rescue is the newest addition to the Airborne family. An initiative achieved through passion, determination, foresight and capital investment on behalf of a company determined to provide a professional, safe and expeditious Medical Emergency Helicopter.



New light twin engine helicopter

The Airborne Solutions team is dedicated to the continual improvement, growth and community support already conducted by this Professional Helicopter Company and genuinely look forward to re-enforcing and creating strong business relationships now and into the future.

Airbourne solutions service both Darwin and Katherine regions.



If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send us some photos along with a short description, and your company can be 'showcased' to the NTICN newsletter database of approximately 3,500 companies across the NT. The newsletter is also sent to existing, planned and proposed major project proponents, and procurement personnel across the NT Government. The newsletter is also accessible online at www.nticn.com.au.

Send your Industry Capability Showcase story and photo/s to:

Jenna Duncan, email: jenna.duncan@nticn.com.au

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

OPPORTUNITIES

2009 International Business Delegations

The International Business Council (IBC) of the Chamber of Commerce is seeking expressions of interest from representatives of Northern Territory businesses to participate in the following business missions:

CHINA 14-22nd October, Guangzhou & Shanghai. The IBC's sixth delegation to Canton Fair, suitable for both importers of Chinese products and exporters of NT products and services. Optional add-on to Shanghai, site of 2010 World Expo.

PAPUA NEW GUINEA 26-30th October, Port Moresby. There is significant activity in the PNG resources sector - both mining and petroleum. This activity offers new opportunities for Australian suppliers to win potential new export business, utilising the direct fortnightly shipping service between Darwin & PNG.

INDIA & OMAN 4-8th November, Pune. The eighth largest city in Mumbai, with a strong multi-national presence and education sector. Optional add-on to Muscat in Oman for tourism & construction related businesses.

For further information on these delegations and to register your interest, contact IBC Manager, Greg Bicknell 8982 8128.

Boiler and Furnace Forum:

*Environmental Control Systems,
Plant Management and Operation*

**10-11 March 2010
Darwin, N.T**

IDC Technologies are running a Boilers and Burners Forum in Darwin.

If you are a Professional in the Boilers Industry? IDC Technologies are looking for submissions of suggested topics for the upcoming Boiler & Furnace Forum.

Please download the Call for Papers: www.idc-online.com/newsletters/images/1003_CFP_BOIL.pdf if your company is interested in participating.

NTICN August stats

Month of August 2009*

Number of enquiries processed: 393
Total estimated value: \$5,838,431
Number of NT** companies nominated: 541
Number of new companies registered: 44

Notes:
*Figures only for 1-28 August 2009 inclusive
**Companies that are registered and operating within the Northern Territory

OPPORTUNITIES

Launch of the Small Business Online (SBO) Program

**Applications close on:
25 September 2009**

Dr Craig Emerson, Minister for Small Business, Independent Contractors and the Service Economy has announced the launch of the Small Business Online (SBO) program.

The SBO program will assist small businesses, including home-based businesses, to go online, significantly enhance their web presence, increase their website usage and engage in e-business capabilities to help reduce their costs and improve their market opportunities.

This service to small businesses will be delivered through a provider/s who will be selected through a competitive, merit-based process.



An Australian Government Initiative

AusIndustry

For further information about this program, call Joachim Schoen 8941 6261.

EVENTS

NT Resources Week

**Darwin Convention Centre
9-11 September 2009**

Incorporating the region's two leading resource industry events 'SEAAOC' - Northern Australia's largest and longest established petroleum conference and 'Mining the Territory' - The Top End's key meeting place for resource industry development.

NTICN will be hosting a booth and look forward to meeting with Industry.

** Did you know a **10% discount** rate applies off the standard conference rate for members of the NT Resources Council, **NTICN**, TCA, Engineers Australia & NT Government when registering for Mining the Territory workshops/packages.

Contact us to obtain your Supplier number for proof of membership and claim your discount when registering for events **

www.ntresourcesweek.com.au

EVENTS

4th Indigenous Economic Development Business Forum

**Alice Springs Convention Centre
6-7 October 2009**

The 4th IED Forum will focus on ways to build, support and strengthen Indigenous business partnerships and develop the capacity of stakeholders to achieve sustainable economic activity throughout the Northern Territory.

More details: www.nt.gov.au/d/iedforum

Property Council of Australia State of the Union Luncheon

**SKYCITY Darwin
25 September 2009**

Speakers:

Mr Terry Mills MLA,
Mr Gerry Wood MLA,
Ms Alison Anderson MLA,

Details: www.propertyoz.com.au/nt

October Business Month

October Business Month (OBM) is a month long program of inspiring and motivational business events for Territory Business people.

2009 Key Themes:

- Financial Resilience
- Workforce Upskilling
- Linking Business
- Marketing Magnet.

This is the 15th OBM to be offered throughout all regions of the Northern Territory and will feature an exciting range of key note speakers and opportunist events for Territory businesses.

For more information including: detailed event descriptions, costs and to register to attend OBM events visit: www.nt.gov.au/obm

NTICN will be participating in OBM in Katherine on the 6th October, in Tennant Creek on the 21st October, Alice Springs on 22nd October and Darwin on the 26th October in conjunction with Upskills.

We will be providing hints and tips on how to get the most from your NTICN registration and what words to use to ensure your company gets identified in our capability searches.

MAJOR PROJECTS LIST

COMMITTED

Project	Proponent	Project type	Start	Value (AUSM)
Blacktip Gas Project	Eni	Gas	2007	500
Brewer Estate Power Station and transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Darwin Waterfront Redevelop.	NTG / Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Project	Minemakers	Phosphate	2009	107

PLANNED

Harts Range	Olympia Resources	Garnet Sands	2008	15
Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210

PROPOSED / POTENTIAL

Abadi	INPEX	Gas	TBA	TBA
Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Browns Deposit	HNC (Australia) Resources Pty Limited (HAR)	Copper	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B

*Due to the nature of projects this information is subject to change. Please confirm currency with NTICN.
Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT*