

WELCOME

Tis' the season for information absorption, it seems. The big ticket items for the Top End at least, namely the possibility of an INPEX LNG plant and an expansion of the existing ConocoPhillips LNG plant, remain low key for the present as the back room people attend to their responsibilities. However, other things are underway and the information industry is hard at work.

Last year Chief Minister Paul Henderson announced the Northern Territory Government would run a series of information sessions, in conjunction with the NTICN, aimed at advising small to medium sized businesses on how they can access larger projects. These briefings were to be held Territory wide. The INPEX briefing held in March was part of this exercise and we anticipate further INPEX briefings as the project develops.

We have just completed a series of forums in Alice Springs, Tennant Creek & Katherine this month. As our interest is in procurement, speakers were appropriate representatives from regional projects, including SIHIP, mining operations (new and existing) and Government (with particular focus on the Stimulus Package activity). The forums focused around how the NTICN can assist small businesses to identify potential from major projects and how to target them.

The NT Government hosted a Government to Business Expo in Darwin on 28th July with another to be held in Alice Springs on 5th August.

Given both the Federal and Territory Government's desire to stimulate the economy via Operation Stimulus, this is an excellent opportunity for the business community to engage with various Departmental procurement personnel. There are numerous components to the Stimulus packages and the emphasis is on moving money quickly, so it is highly advisable that businesses do take note of these expos.

Following on from the highly successful APPEA conference held at the Darwin Convention Centre, we are starting to gear up now for the NT Resources Week held from 9-11th September. This is the first time 'Mining the Territory' and SEAAOC (South East Asia Australia Offshore Conference) forums will be held concurrently, guaranteeing the accompanying expo will be a 'not to be missed' event.

The 3rd annual NT Transport Infrastructure Summit will be held on 5-6th August at the Crowne Plaza in Darwin. Infrastructure issues of absolute importance to the growth of business in the Territory will be covered, roads, ports & shipping, rail freight and aviation will be discussed.

The industry associations are also busy with numerous events of interest so, with all that is happening, get involved or if you are not a member, find the appropriate organisation that provides the most relevant information for your business.

KEVIN PETERS, GENERAL MANAGER

CONTACT US

Main Tel +61 8 8922 9422
National Tel 1300 961 139
Facsimile +61 8 8922 9430
Main Email info-nt@nticn.com.au
Websites www.nticn.com.au
www.projectgateway.com.au

INTERNAL AFFAIRS

WE ARE REGISTERED !

We have received several enquiries from registered suppliers regarding the use of our logo on their website to showcase to their customers (Government and Private) that they are registered with the NTICN.



- Available as a sticker or electronically in JPEG format -

This has been approved and the above logo is now available for registered suppliers use. Email Jenna to obtain a copy: jenna.duncan@nticn.com.au

Website Modifications

The NTICN website has been updated over the past month, including the upload of the ICN promotional video we plan to air in the near future.



Check it out at:
www.nticn.com.au

New National ICN Phone

The recent launch took place of a single 1300 contact number for ICN offices Australia wide. NTICN can be contacted via this new national number:

 1300 961 139

Project Gateway

Project Gateway has been put to the test the past month, with numerous work packages successfully loaded and registrations pouring in.

Remember if you don't want to be checking Project Gateway all the time for new workpackages, register your interest in a project to receive the automatic notifications to your email.

MAJOR PROJECT

ConocoPhillips Darwin LNG

The dry season is allowing DLNG to be very busy with maintenance programs for both On/offshore facilities and the NTICN is involved where possible in assisting with local and Australian vendor search requests for the company.

No further developments have been announced on the possible construction of a 2nd train at the Darwin site but watch this space if we hear anything.

ENI Blacktip project

The project is full steam ahead with Monadelphous having over 200 personnel currently engaged on the project, both in Darwin and at the Wadey site.

Stage 1 of the project moves closer towards competition with the final major components such as the slug catcher being successfully moved to site and will now move into the commissioning phase of the Onshore/Offshore plant.

The Hudson creek site will continue to be very busy for some time with Stage 2 modules being completed before barged to site.

Minemakers

Minemakers have appointed Global Port Solutions to manage their Phosphate Receivables, loading and unloading in Tennant Creek and at the Port of Darwin.

Global Port Solutions will build a facility hub just north of Tennant Creek alongside the Adelaide to Darwin Railway.

Minemakers plan to begin mining the Wonarah site in the second quarter of 2010.

Work packages are currently listed on Project Gateway so please register your interest in this new NT exciting project.

INPEX

Both NTICN and INPEX are continuing to fine tune the internal procurement guidelines and practices prior to workpackages being released.

The Ichthys project is a huge project involving service providers throughout Northern Territory, Australia and globally, so considerable protocols need to be developed and in place to ensure smooth communication between all

MAJOR PROJECT

parties. Project Gateway remains the focal tool for INPEX and their contractors to upload workpackages for public review. Keep your eye on www.projectgateway.com.au for advice on new workpackages.

Cameco

Cameco are continuing exploration in the Alice Springs region engaging local businesses with their requirements.

Emmerson Resources

Emmerson Resources are vigorously continuing with exploration in the Tennant Creek region and are working closely with NTICN consultant Mike Franks for their local procurement requirements, with some Northern Territory companies winning contracts in excess of \$30,000.

SIHIP

Registrations were successfully received for the range of work packages *New Future Alliance* placed on Project Gateway for refurbishment work in the Tennant Creek Region

Workpackages also went up for upcoming work at Port Keats and Alice Springs. Make sure you watch out for Project Gateway notices and register promptly if interested.

Territory Alliance are committed to refurbishment and construction of new housing for SIHIP across the communities in Milikapiti, Pirlangimpi and Nguiu regions.

Earth Connect are currently working at Umbakumba and Angurugu on refurbishments, with new housing projects expected in the near future.

No new workpackages were loaded this month for Territory Alliance and Earth Connect.

Major Project Forums

During July, NTICN held industry briefings in Alice Springs and Tennant Creek to over 150 business owners, covering information aimed at how local business can engage in local projects.

Key speakers from Minemakers, Cameco, Newmont, Emmerson Resources, SIHIP, CAL and Northern Territory Government delivered informative presentations covering

MAJOR PROJECT

their current status, projected forecast and ways in which to engage in potential procurement opportunities.

Well received networking time with the key speakers proved highly beneficial for numerous attendees, with identified opportunities to follow up received by some.

RAAF Tindal - Base Redevelopment Stage 5 / AEW System

The successful contractor, Leighton Contractors provided a brief project update at the industry forum NTICN held in Katherine on 14 July. We will endeavor to get any information out on this project as it progresses

EVENTS

Upcoming Events

Check below for a list of upcoming local events. More details about these events can be obtained by clicking on the appropriate web link for the event.

Government to Business Expo

ALICE SPRINGS CONVENTION CENTRE
5th August 2009

Details: www.nt.gov.au/g2be

NT Transport Summit

DARWIN CROWNE PLAZA
5-6th August 2009

Details: www.informa.com.au/nttransport

Engineering week 2009

DARWIN REGION
3-7th August 2009

Details: www.engineersaustralia.org.au

Workplace Relations Requirements

CHAMBER OF COMMERCE NT, DARWIN
Employment Fundamentals

20th August 2009

Details: www.chambernt.com.au

Construction Industry Forum

DARWIN CONVENTION CENTRE
27th August 2009

Details: www.nt.gov.au/cdforum

WTIA Welding Qualifications

DARWIN, NT
7-8th September 2009

Details: www.wtia.com.au

NT Resources Week/SEAAOC

DARWIN CONVENTION CENTRE
9-11th September 2009

Details: www.ntresourcesweek.com.au

4th Indigenous E/D Business Forum

ALICE SPRINGS CONVENTION CENTRE
6-7th October 2009

Details: www.nt.gov.au/d/iedforum

July Showcase

Company: Totalweld Sales & Service
Contact: Alan Bennett
Location: 23 McCourt Rd, Palmerston
Tel: (08) 8932 4669
Fax: (08) 8932 4229
Email: sales@totalweld.com.au



Totalweld Sales & Service, a locally owned welding supply business, have been operating for over 15 years and have just moved into their brand new purpose built premises at 23 McCourt Road, Palmerston.

Understanding their target market and the importance of holding stock products locally, Totalweld have purpose built this new facility, which is 1635sqm under roof. The new larger facility has enabled Totalweld to increase their stock holdings and product lines significantly which will in turn, increase the Company's capability to broaden their contracting opportunities

Totalweld supply a high percentage of the local engineering and fabrication workshops as well as the mining and offshore industries. Major projects Totalweld have assisted with supply include the LNG Gas facility at Wickham Point, Black Tip Gas Project, Bootu Creek, Newmont Granites Mine and the Alcan G3 Project .

Commencing business with just 3 staff and 150sqm of shed space, Totalweld have grown consistently over the years, to the 10 staff they employ today.

Totalweld continues to identify ongoing business growth opportunities to supply industrial products and from this, has joined the Industrial Supply Group (ISG) in July. ISG is a coalition of major independent industrial supply companies servicing customers Australia wide.

"We look forward to the future growth of the Northern Territory and hope to be a large part of this", Alan Bennett.



New premises at 23 McCourt Rd, Palmerston

If your company has recently been involved in an exciting or innovative project, or if you simply have increased your company's capability in order to broaden your contracting opportunities, we'd like to know about it.

Send us some photos along with a short description, and your company can be 'showcased' to the NTICN newsletter database of approximately 3,500 companies across the NT. The newsletter is also sent to existing, planned and proposed major project proponents, and procurement personnel across the NT Government. The newsletter is also accessible online at www.nticn.com.au.

Send your *Industry Capability Showcase* story and photo/s to:

Jenna Duncan, email: jenna.duncan@nticn.com.au

Note: Company Showcase selection is at the discretion of the NTICN. Contributing company will be contacted and confirmed prior to publication.

Magellan to look into Darwin methanol plant

Wednesday, 15 July 2009
www.petroleumnews.net *

MAGELLAN Petroleum Australia will look into building and operating a methanol plant near Darwin after signing a heads of agreement and exclusivity agreement with a major methanol producer.

ERA go-ahead for Ranger 3 Deeps

Thursday, 16 July 2009
www.MiningNews.net *

ENERGY Resources of Australia has been told the exploration decline for its Ranger 3 Deeps project does not require formal environmental approval from the Northern Territory government.

NEWS FLASH

Boost for Australian industry participation welcome

Tuesday, 28 July 2009
www.manmonthly.com.au *



The Industry Capability Network welcomes the announcement by Innovation Minister, Senator Kim Carr of a \$19.1 million funding boost.

Australian industry and workers are said to get a fairer go at winning government and private sector contracts under a stronger industry participation framework.

The plans encourage project proponents to familiarise themselves with Australian industry capabilities, identify qualified local suppliers and communicate supply opportunities for major projects and procurements.

Several measures will be introduced to strengthen the framework including:

The Industry Capability Network (ICN) will receive an extra \$8.5 million over four years through the Supplier Access to Major Projects (SAMP) program to give companies a better chance of securing work. The ICN uses procurement experts to link Australian companies to public and private sector project opportunities in Australia and overseas.

Visit Manufacturers Monthly to read the complete article: www.manmonthly.com.au

NTICN July stats

Month of July 2009*

Number of enquiries processed: 391
 Total estimated value: \$7,078,491
 Number of NT** companies nominated: 597
 Number of new companies registered: 48

Notes:
 *Figures only for 1- 30 July 2009 inclusive
 **Companies that are registered and operating within the Northern Territory

MAJOR PROJECTS LIST

COMMITTED

Project	Proponent	Project type	Start	Value (AUSM)
Blacktip Gas Project	Eni	Gas	2007	500
Bonaparte gas pipeline	Australian Pipeline trust	Natural Gas Pipeline	2007	200
Brewer Estate Power Station and transmission lines to Alice	Power Water Corporation	Power Station	2008	50
Darwin Waterfront Redevelop.	NTG / Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Helium Plant	BOC	Helium Plant	2008	38
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Methanol producing FPSO PL	Coogee Resources	Methanol GTL	2008	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel. & Hardened Network Army	2008	72
RAAF Tindal	Dept of Defence	Base Redevelopment Stage 5	2008	58.7
RAAF Tindal	Dept of Defence	AEWC System	2008	64.2
Wonarah Phosphate Project	Minemakers	Phosphate	2009	107

PLANNED

Harts Range	Olympia Resources	Garnet Sands	2008	15
Ichthys	INPEX	LNG Plant, Darwin	2009	25B
Nolan's Bore	Arafura Resources	Rare Earths	2009	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	TBA	210

PROPOSED / POTENTIAL

Abadi	Inpex	Gas	TBA	TBA
Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Mt Fitch	Compass Resources	Uranium	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoals	MEO	Methanol / LNG	TBA	TBA
Darwin Energy Project	Cogen	Condensate	TBA	10B

*Due to the nature of projects this information is subject to change. Please confirm currency with NTICN.
Information sourced from: NTG Construction Snapshot; NTG Potential Mining Projects in the NT*