

NTNewsletter



June edition: INPEX Announcements, **INPEX**, LEAP Accommodation, **Shell**, Darwin International Airport, **Vista Gold - Mt Todd**, Beetaloo Basin, **Timor-Leste Supply Chain Opportunities**, Western Desert Resources, **Territory Biofuels**, National Broadband Network, **SIHIP**, SSMD Launch, **Remote Enterprise Centre**, Papua New Guinea Investment Conference, **Electrical Infrastructure Expo**, 2011 Management Excellence Awards, **Paid Parental Leave scheme**.

Welcome

With all the talk about oil & gas and mining projects in the wind, it was timely to see Defence hit the headlines recently and remind us of how important it is not only in terms of security issues, but also as an economic driver in the Territory.

The Federal Defence Minister, Hon Stephen Smith, has announced the Government will undertake "a Force Posture Review to assess whether the Australian Defence Force (ADF) is correctly geographically positioned to meet Australia's modern and future strategic and security challenges."

I did hear a reference in the media to the effect that this announcement represented a major shift in Defence policy. I think that shift came a long time ago when it was finally concluded the Antarctic penguins no longer posed a threat and the likes of Tindal Air Force Base and Robertson Barracks were established in the north. It is significant nonetheless.

We benefit greatly from a Defence presence that is sometimes underestimated alongside other sectors, but the potential for a major Defence build-up on what already exists is a major shot in the arm for local businesses, not to mention security.

KEVIN PETERS,
GENERAL MANAGER

Top Story

INPEX ANOUNCEMENTS

There have been two key announcements recently concerning the Ichthys project this month.

The first; INPEX announced that the Ichthys Project Joint Venture has a clear prospect of completing the sales of the entire 8.4 million tonnes per annum of LNG from the project.

The Ichthys Project Joint Venture has reached an agreement with Chubu Electric Power Co., Inc. on LNG sales of 0.49 million tonnes per annum, with Toho Gas Co.,Ltd. on LNG sales of 0.28 million tonnes per annum and with CPC Corporation, Taiwan on LNG sales of 1.75 million tonnes per annum, from the Ichthys Project over 15 years commencing in 2017.

INPEX and a TOTAL affiliate will also take a total of 1.8 million tonnes per annum of LNG from the Ichthys Project.

Furthermore, LNG marketing negotiations are close to being finalised with five major Japanese utility companies. This results in

that the LNG volume of 8.4 million tonnes per annum will have been sold with a large part of the Ichthys LNG to be delivered to Japan.

The LNG sales and purchase agreements with each of the respective buyers are expected to be signed in a timeframe to allow for the final investment decision, due in 4th Quarter 2011.

The second; The Australian Government has decided to grant environmental approval to the Project which is a step forward to help pave the way for a final investment decision (FID) in the fourth quarter of 2011.

INPEX President Director Australia Seiya Ito said Federal environmental approval represents a significant milestone for the project following a rigorous three year assessment process, comprehensive environmental studies and extensive engagement with the community and other stakeholders.

"We are committed to developing and operating the Ichthys Project in an

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Stats

June 2011*

Number of enquiries processed: 443
Total estimated value: \$334.82 million
Number of NT companies nominated: 502
Number of new companies registered: 24

*Figures only for 1-29 June 2011 inclusive



Projects

INPEX

A new Ichthys sub-project has been released on ICN Gateway this month for Development Drilling Campaign. The INPEX Ichthys Project is intending to release an Invitation to Tender for the manufacture and supply of high grade Corrosion Resistant Allow (CRA) Oil Country Tubular Goods (OCTG) for use during the Brewster 1st Phase Well Construction Campaign anticipated to begin early in 2014. Visit icngateway.org.au to register your interest.

Shell

On June 20, Shell held a function to celebrate FID which was announced on 20 May 2011 for their Prelude FLNG project. Contracts for the project have started being awarded with SBM Offshore and FMC Technologies being named already. Darwin will be the primary maintenance and logistics base.

Timor-Leste Supply Chain Opportunities

7 new work packages have been released on ICN Gateway this month relating to General Procurement, the National Connectivity Project, EOI's for Consult Services Design & Construct, Construction of New Houses (Timor Leste MDG Project). Visit icngateway.org.au for further information.

Vista Gold - Mt Todd

Vista Gold is continuing their bankable feasibility study on the Mt Todd Gold Mine north of Katherine. The mine remains in care and maintenance with ICN assisting with mine site requirements. Regional visit is planned for July to site.

Beetaloo Basin

Mike Franks met with HESS Exploration contractors during June in Darwin highlighting the Northern Territories capabilities. Ongoing enquiries are being received both from Falcon Oil and Gas and HESS.

Projects

Western Desert Resources

Western Desert Resources has lodged a Notice of Intent with the NTG this month to develop the Roper Bar iron ore deposits, and to develop a slurry pipeline for transport of concentrate to export facility. Drilling at Roper Bar commenced early June.

LEAP Accommodation

On 8 June 2011, the Parliamentary Secretary for Defence, Senator David Feeney, signed a contract with Plenary Living (LEAP 2) Pty Ltd, a consortium that is working with Sitzler Pty Limited in respect of the Sites at Robertson Barracks, Palmerston, NT. The Strategic Partner for Phase 2 (Plenary Living) will be responsible for the planning, development, construction, financing, maintenance and operation of these facilities, under Public Private Partnership (PPP) arrangements over 30 years. Work is due to commence at HMAS Coonawarra (232 units) in early 2013 and Roberson Barracks (686 units) in early 2014.

Source: www.defence.gov.au

Darwin International Airport

Darwin International Airport released its "Minor Variation to Approved Major Development Plan (MDP)" document for public comment this month. Darwin International Airport CEO Ian Kew said that the Minor Variation to the MDP was an exciting step towards confirming final design aspects of the terminal expansion project at the airport. Construction of the \$40 million terminal expansion project is anticipated to commence in the first half of 2012.

Source: www.darwinairport.com.au

Territory Biofuels

Newly formed company, Territory Biofuels, have toured Darwin's biofuel plant this month with the possibility of re opening the plant. Vopak, who has lease over the land, is confident the plant will be re opened.

Source: NT News, 9 June 2011.

Projects

National Broadband Network

The NBN rollout was scheduled for release at Casuarina in June / July this year. Nextgen, Australia's National Blackspot provider is laying the optical fibre up to points of connectivity, with current arrival times scheduled for August - September 2011. Contracts are yet to be awarded for installation of services up to areas of use.

SIHIP

As at 14 June, work was complete in 34 and underway in 17 communities and a number of town camps across the Territory. There were more than 300 Indigenous people employed in the delivery of the Australian and Northern Territory Governments' construction program for remote public housing. Across the Territory 1537 refurbishments and rebuilds were complete and 80 are underway. A total of 286 new houses have been built and work is continuing on the construction of another 205 houses.

SSMD Launch

The Manufacturers Council, in conjunction with the ICN, invites you to attend the official launch of the 2011-2012 Services, Suppliers and Manufacturers Directory (SSMD) Officiated by Hon. Robert Knight MLA, Minister for Business and Employment, Minister for Trade.



To be hosted at:

Dof Subsea
28 Muramats Rd, East Arm
Monday 18th July
4:30 - 6:00 pm

Please RSVP by COB Thursday 13th July p. (08) 8981 1405 or e. nhore@chambernt.com.au



Information for Business...

Want the right connections for your business?

Remote Enterprise Centre - based in Alice Springs, it provides a range of services designed to link remote small and medium enterprises (SMEs) to new ideas, technologies and markets.

The Centre offers remote regions in the NT, QLD, SA, NSW and WA the core suite of Enterprise Connect services including:

- A Business Review conducted for free by one of our Business Advisers
- The Tailored Advisory Service provides funding to implement actions identified in the Business Review

In addition to the core services, the Centre will:

- Identify complementary businesses that could lead to new business opportunities
- Identify new markets and provide advice on legal and regulatory issues

For more information go to: www.enterpriseconnect.gov.au

**Papua New Guinea Investment Conference
5 August 2011 | Brisbane Convention Centre**

The Port Moresby Chamber of Commerce & Industry (PNG's largest chamber of commerce) and Business Advantage International will host a PNG investment conference.

For further info contact Andrew Wilkins at POMCCI p. (03) 9935 2977 or e. aw@businessadvantageinternational.com

Information for Business...

Nominations are now open for the 2011 Management Excellence Awards

The 2011 Management Excellence Awards identify and recognise the NT's best managers in business, government and the not for profit sector.

Contact the Australian Institute of Management for further info p. 1300 882 895 or e. managementawards@aimnt.com.au

Electrical Infrastructure Expo | Friday July 29th 2011

The Expo, hosted by All Round Supplies, will bring together ten significant manufacturers and suppliers of Electrical Infrastructure materials in the Australian Market.

Attendance is free and registration is not required. Anyone is welcome to attend and if you require further information p. 08 8947 5300 or e. expo@all-round-supplies.com.au

Paid Parental Leave scheme has started!

From 1 July 2011, employers will be responsible for providing parental leave pay to eligible employees who have, or adopt, a child.

For more information about the Paid Parental Leave scheme including an Employer Toolkit, visit www.centrelink.gov.au

| Snip'its

MINEMAKERS has signed an agreement with India's state-owned National Mineral Development Corporation for development of the Wonarah phosphate deposit in the Northern Territory, confirming last month's rumors of an imminent deal. MiningNews.net

Gold producer **Tanami Gold** has discovered a new zone of mineralisation at its Groundrush deposit in the Northern Territory, beneath and adjacent to the historical pit. MiningNews.net

FMC Technologies has won a contract with Shell following FID on the Prelude floating liquefied natural gas project, to supply subsea production and associated topside systems. EnergyNewsBulletin.net

DUTCH company **SBM Offshore** will build its largest-ever turret mooring system for Shell's Prelude floating liquefied natural gas project. EnergyNewsBulletin.net

Information for Business...

Construction Snapshot | March 2011 Figures Now Available

Construction Snapshot is published by the Department of Construction and Infrastructure to provide an overview of Construction Industry activity greater than \$1 million in the Northern Territory.

Input and feedback is encouraged by contacting the Construction Snapshot Project team on e. ConstructionSnapshot.dci@nt.gov.au or p. (08) 8924 7300.

Construction Snapshot is produced on a quarterly basis and available from www.nt.gov.au/constructionssnapshot

| Congratulations

DARWIN CONVENTION CENTRE - FINALIST IN GLOBAL INNOVATION AWARD

A prestigious international convention industry award designed to showcase and recognise innovations and creative thinking has selected Darwin Convention Centre as a finalist in this year's competition.

The Centre's entry, a strategic familiarisation program held annually, got the nod of the AIPC as one of the industry's most progressive initiatives and a contender for its 2011 Innovation Award. The AIPC is an international association of convention and exhibition centres whose mission is to support, encourage and recognise excellence in convention centre operation and management.



Top Story Cont.. | Information for Business...

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environmentally and socially responsible manner and will continue to work closely with the government and community as we progress the project," Mr Ito said.

The decision by the Minister for Sustainability, Environment, Water, Population and Communities, the Hon. Tony Burke, follows the Northern Territory Government's announcement in May that the environmental impacts of the planned Ichthys development in Darwin can be managed within acceptable limits.

Source: www.inpex.com.au

Showcase...

Would your business make a good Showcase company? Well if your company has recently been involved in an **exciting** or **innovative** project or has increased its capability in order to broaden your contracting opportunities, we think so!

We are always on the look out for local news, events and Showcase companies for upcoming newsletters.

Please send information through to Elena Tsangari e. elena.tsangari@icnnt.org.au or call p. (08) 8922 9422 to discuss.

Please Note: inclusion of information in the ICN (NT) newsletter is at the discretion of the ICN. Contributing Showcase company will be contacted and confirmed prior to publication.

Help Us Identify Business Opportunities for You!

So we can identify business opportunities for you we ask that you review your details held with the ICN every 12 months to ensure that all of your details are current and accurate. You can update your details online by visiting www.icngateway.org.au

Over the next few months we will be publishing tips to help you to get your profile to work to the best of its ability, and to ensure your company does not miss out on getting put forward for work that you are capable of doing. To gain access to your profile call our office on 08 8922 9422.

TIP #3 - When editing your company profile have a look at the Major Clients and Major Projects sections.

The Major clients section is where you can list all of your bigger customers. Look across that board spectrum of industry that you supply / service and do not focus on one industry unless it is your speciality.

The Major Projects area is the best place to sell your company within your profile. List a brief history of previous projects you have worked on. This should include the who, what, when and where of the project as well as brief scope or type of service supplied. An approximate value is also useful to ICN consultants.

Showcase Company

Company: Norsign NT
Contact: Murray Jackman, General Manager
Location: 61-63 Benison rd, Winnellie NT
Tel: (08) 89470733
Email: murray@norsign.com.au
Web: www.norsign.com.au



Norsign has been an industry leader for more than 20 years in signage for the Northern Territory. The backbone of the company has been built primarily on road signs and their ability to adhere to strict 3M manufacturing and warranty procedures. In recent years Norsign has branched out into commercial signage, vehicle marking and traffic control technologies with great success. The exponential growth of the business has meant that Norsign quickly out grew its original premises. With the requirement for more equipment, people and space to keep up with demand, Norsign has just completed moving to new premises on Benison road.

One of the greatest areas of growth in the commercial division has been the use of digital process's to produce signage. Beginning with a solvent based roll to roll printer, Norsign has recently acquired a brand new Fuji Acuity Flat bed Printer. Utilising cutting edge technologies including UV cured inks and the ability to print onto a vast array of substrates, the Fuji Flatbed has heralded a new era in digital signage production. Not only is the new machine able to print on anything from corrugated iron to glass and acrylic, the speed allowed by the instant curing of the UV inks has increased production speeds 10 fold.

"The potential for this machine to break into new areas of the market, such as interior design and high quality exhibition style installations, is huge and something we are very excited about" says in house designer and Digital production supervisor Phil MacDonald.

Digital production is not the only area of expansion, with Norsign setting up to become a national distributor for Variable Message Board signage and high impact LCD Commercial installations.



Murray Jackman, Norsign's General Manager said "There's a lot to do, and a lot to learn as Norsign ramps up into this new era - we are committed to staying ahead of the game by keeping up with the latest technologies and development in traffic control and commercial signage".



COMMITTED PROJECTS

Project	Proponent	Project type	Start	Value (AU\$M)
Darwin Waterfront Redevelopment	NTG/ Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel & Hardened Network Army	2008	72
Marine Supply Base	NT Government	Marine Supply Base	2012	TBA
Darwin Prison - Northern Territory New Secure Facilities PPP project (NTSF)	NT Government	Prison	2011	TBA
Prelude	Shell	FLNG	TBA	TBA
Kitan	eni	FPSO	2010	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	2013	TBA

PLANNED PROJECTS

Ichthys	INPEX	LNG Plant, Darwin	2011	25B
Nolan's Bore	Arafura Resources	Rare Earths	2013	TBA
Wonarah Phosphate Mine	Minemakers	Phosphate	2013	200
Petrel/Tern/Frigate FLNG Project	GDF Seuz/Santos	LNG	TBA	TBA

PROPOSED / POTENTIAL PROJECTS

Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoal	MEO	Methanol / LNG	TBA	TBA
Evans Shoal	Magellan	Methanol	TBA	TBA
Roper Bar	Western Desert Resources	Iron Ore	2012	TBA
McArthur River	Redbank Copper	Copper	2011	TBA
Hodgson Downs	Sherwin Iron	Iron Ore	2012	180

Due to the nature of projects this information is subject to change. Please confirm currency with ICN (NT).

Information sourced from: NTG Construction Snapshot www.nt.gov.au/constructionsnapshot; NTG Potential Mining Projects in the NT

