

NTNewsletter



October edition: Ichthys, Shell, Eni - Kitan, ConocoPhillips, Falcon Oil & Gas, Beetaloo – Hess, Vista Gold - Mt Todd, Minemakers, Arafura Resources, Tanami Gold, Marine Supply Base, Darwin Prison, SIHIP, Clean Technologies, Gearing Up - Industry Development Program, Chamber of Commerce Training, Chamber Connect, Emerging Leaders of Alice (ELA), Coach Charters Australia.

Funnies

A woman has twins, and gives them up for adoption. One of them goes to a family in Egypt and is named "Amal." The other goes to a family in Spain; they name him "Juan". Years later, Juan sends a picture of himself to his mum. Upon receiving the picture, she tells her husband that she wishes she also had a picture of Amal. Her husband responds, "But they are twins. If you've seen Juan, you've seen Amal."

Stats

October 2011*

Number of enquiries processed: 347

Total estimated value: \$361.469m

Number of NT companies nominated: 543

Number of new companies registered: 32

*Figures only for 1–30 Oct. 2011

Contact

ICN Northern Territory
6b/1450 Stuart Highway
cnr Winnellie Rd & Hickman St
Winnellie, Northern Territory
GPO Box 1882 Darwin,
NT Australia 0801

Phone +61 8 8922 9422
Fax +61 8 8922 9430

Top Story

Ichthys Registrations

With INPEX anticipated to announce FID on the Ichthys Project over the coming months, it is now more important than ever that industry ensure that their ICN details and Ichthys registrations are current and up to date.

Applications for Expressions of Interest (EOI) for the Ichthys project opened on Project Gateway, now ICN Gateway, back in 2008 and because of the time that has passed since then, and with FID being so close, the ICN is asking everyone to review their Ichthys registrations to check that all information submitted is still up to date. This involves companies reviewing their company profile(s) to ensure contacts, locations and capabilities are still current and ensuring EOIs have been submitted in all work packages they have capability in.

New functionality rolled into ICN Gateway in

September will allow users to edit an existing registration through their company profile options. Simply login to your company profile via ICN Gateway (www.icngateway.org.au) click on the "View Company EOIs" link and then click on the "Edit" link next to the project heading. This will allow you to edit an existing registration, updating the ICN's information simultaneously.

The ICN has been engaging with Ichthys Invitation to Tender (ITT) companies since December 2010 and has been providing local lists of lower tier companies that may be able to service the requirements of the ITT companies if awarded. Once contracts are awarded the ICN will again provide updated lists of lower tier companies to the awarded contractor(s). Industry is being urged to assist the ICN in this process by ensuring EOIs have been submitted to all work packages capability is held in and by ensuring company details are correct and up to date.

GM's Welcome

Having been privileged to have accompanied the Minister for Business and Employment, Hon Rob Knight, to Bergen in Norway and Aberdeen in Scotland, I can report a very positive story for small to medium size businesses in the Territory.

It was very apparent that large multinational companies, the types of which we can reasonably expect to see in greater numbers over the forthcoming years, have a distinct preference to maintain their core business and subcontract overflow and specialised services to local contractors.

It's not as though this situation doesn't exist in the Territory now, but the extent to which it is practiced in cities that thrive off the back of major oil & gas activities is very encouraging. Given the optimism surrounding our mining future, this practice offers great potential across the Territory to businesses with a desire to grow and develop the appropriate expertise. The ability to identify that appropriate expertise is going to be key element going forward.

KEVIN PETERS,
GENERAL MANAGER



Projects

INPEX

ICN have processed 15 enquiries in the month of October with 40 NT companies nominated.

Shell

A planned supplier briefing planned for Darwin will now be held in Q1 of 2012 as Shell work towards allowing for more defined Logistics and Infrastructure support requirements. Supply & Logistics related packages with specific relevance to NT business continue to be released through ICN Gateway and packages with more general scope are available via Project Connect (ICN WA).

Eni - Kitan

Eni has started production from Kitan oil field in the Joint Petroleum Development Area between Timor Leste and Australia. Some major contracts issued by Bluewater will shortly be announced although ICN understands that a number of these have been awarded to international companies. There are considerable opportunities for supply and service ex Darwin to Bluewater over the life of the project.

ConocoPhillips

ICN continues to work closely with ConocoPhillips with a large local enquiry completed in October, 10 local capable companies were nominated for consideration.

Falcon Oil & Gas

Falcon's drilling program in the Beetaloo Basin has continued through October with the company continuing to engage with the ICN and local NT businesses. Falcon Oil and Gas have requested ICN have an after hours call out list during their drilling campaign. It is a timely reminder to have all contact details, including after hours phone numbers, up to date for any upcoming opportunities.

Beetaloo - Hess

Earlier in 2011 Hess Corporation negotiated a farm-in arrangement on

Projects

three of the four Falcon Oil & Gas Beetaloo tenements. Currently seismic evaluation is taking place with a view to a drilling program being undertaken in Q2 of 2012.

Vista Gold - Mt Todd

Vista Gold is currently completing its Definitive Feasibility Study into the Mt Todd Project and the ICN is engaged with one of Vistas contractors in identification of potential local suppliers. GHD Pty Ltd has been engaged as an independent consultant to undertake and Environmental Impact Survey to identify any potential environmental, social, cultural and economical impacts that reopening of the MT Todd Mine might have. Vista held a number of community information forums in late September in Katherine and Pine Creek to provide updated information to the local community.

Minemakers

During the year, the evaluation and planned development emphasis at Wonarah switched away from a rock production and export model to one incorporating downstream processing to produce phosphate and compound fertilisers. An Enabling Study has indicated very attractive economics for a large scale fertiliser development. As construction of fertiliser factories involves considerably greater capital expenditure and, in view of the difficulties of financing major projects in the throes and aftermath of the Global Financial Crisis, emphasis has moved to attracting a foreign partner for this development.

Source: www.minemakers.com.au

Arafura Resources

A bankable feasibility study is now in full swing, with comprehensive work streams progressing at both the Nolans Bore Mine and Whyalla Rare Earths Complex sites.

Arafura's Nolans Project is a long-term resource development, with the Whyalla complex representing a very

Projects

substantial value-add component. The production of rare earths from Nolans is an exciting new and important industry for Australia.

Tanami Gold

Graeme Sloan, Managing Director and CEO of Tanami Gold gave a presentation at Mining the Territory in early October on the major expansion planned for the Tamami site indicating his preference was to engage local NT companies where ever possible, ICN have made contact with Tanami in an effort to build a better relationship and identify and promote any opportunities for local industry.

Marine Supply Base

The ShoreASCO Consortium has been named as the preferred bidder to build, own and operate Darwin's Marine Supply Base. Commercial negotiations will now be undertaken with the ShoreASCO Consortium with a view to finalising contracts by the end of 2011. The consortium includes ASCO Holdings, Macmahons Contractors and Capella Capital.

Darwin Prison

The NT Government and the SeNTinel consortium, comprising Sitzler, Honeywell and Sinclair Knight Merz, have finalised contractual arrangements to construct the new Darwin Correction Precinct at Holtze at a value of \$495m.

NT companies wishing to register their interest against this project should do so via ICN Gateway initially.

SIHIP

As at 30 September, work was complete in 43 communities and underway in 14 communities and a number of town camps across the Territory. More than 180 Indigenous people were employed in the delivery SIHIP. Across the Territory 1782 refurbishments and rebuilds were complete and 34 were underway. A total of 348 new houses had been built and work was continuing on the construction of another 252.



Info for Business...

A national ICN meet was arranged at the Australian All Energy Conference in Melbourne during October. The principle objective was to expand State and Territory ICN knowledge in way of a national perspective, to increase ICN exposure on a Clean Tech national front and to put in place an ICN Clean Tech strategy for 2012.

In late November an Australian Clean Technologies will be conducting a workshop in Darwin targeting Clean Tech related services and suppliers. The workshop will aim to assist SME's who wish to pursue market opportunities within the sector.

More information is available at www.auscleantech.com.au

From the ATO...

Are your workers employees or contractors?

In 2011-12 the ATO will continue to conduct field work to identify whether employees are being incorrectly engaged as contractors. Employers may face penalties for failing to comply with their employer obligations. The ATO will be reviewing the tax and superannuation treatment of workers using the online Employee/contractor decision tool.

Visit www.ato.gov.au for further information.



Gearing Up - Industry Development Program

Building a Safety Culture in your Workplace

Once a poor safety culture is created, it is rarely motivated to change until an accident occurs.

Building a safety culture in your workplace can be hard; however a positive safety culture can protect your employees, your equipment, and help your business to win contracts.

When: Thursday 10 November 2011
Time: 2.30 pm – 5.30 pm



Would your business make a good Showcase company? Well if your company has recently been involved in an **exciting** or **innovative** project or has increased its capability in order to broaden your contracting opportunities, we think so!

Please email Elena Tsangari e. elena.tsangari@icnnt.org.au or call p. (08) 8922 9422 to discuss.

Please Note: inclusion of information in the ICN (NT) newsletter is at the discretion of the ICN (NT). Contributing Showcase company will be contacted and confirmed prior to publication.

Snip'its from EnergyNewsBulletin.net

SANTOS has decided to offload its stake in the Evans Shoal in the Bonaparte Basin for up to \$US350 million (\$A327 million) to a mystery buyer.

NEXUS Energy will reduce its stake in the Crux liquids project off Western Australia by next month prior to reaching a year-end final investment decision.

CLOUGH AMEC has snared a \$100 million, two-year contract extension to its current deal with ConocoPhillips to provide operations and maintenance services to the Bayu-Undan facilities in the Timor Sea.

Speaking at the 2011 Citi Australian & New Zealand conference yesterday, Nexus chief operating officer Michael Maloney said the company planned to reduce its stake from 85% to 50%.

It said it was selling its 40% stake to "a major international exploration and production company already operating in Australia".

It said the contract extension solidified the relationship between the two companies.

Snip'its from MiningNews.net

Rio Tinto has upped its relevant interest in uranium play Energy Resources of Australia to 80.6% following the closing of the institutional component of ERA's entitlement offer. In a notice lodged with the Australian Securities Exchange, Rio increased its stake in ERA from 130.45 million shares to 354 million shares.

Western Desert has delivered more high-grade drill results from the Roper Bar iron ore project. The company said new assays from drilling at Area F confirms continuity of known mineralisation showing better than expected grades and thickness. A bankable feasibility study is to be commissioned for release in the first quarter of 2012.

SHARES in gold producer Tanami Gold have jumped recently on news of a 160% ramp-up in the mineral resource estimate for the flagship Groundrush deposit at its Central Tanami project. The resource estimate at Groundrush now stands at 3.6 million tonnes at 4.6 grams per tonne gold for 535,000 ounces of gold.



Chamber of Comm.

Upcoming Chamber Training

Course: Time and Stress Management

Where: Chamber of Commerce Alice Springs
When: Wednesday 7th of December 2011

For more information contact Steve Saint on m. 0418 847 321 or e. ssaint@chambernt.com.au.

Chamber Connect Emerging Leaders of Alice (ELA)

Exciting times are arising with a new networking group being launched in Alice Springs in 2012.

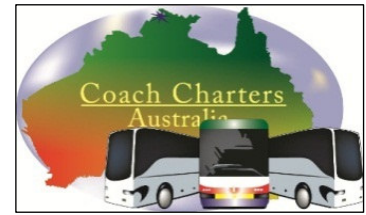
Emerging Leaders of Alice (ELA) is aimed at young people aged 18 to 32 years, and will provide a networking service to its members. The aims of ELA are to retain young people in the workforce of Alice Springs; to assist young people to form friendships and working relationships within the community; and to provide mentoring and professional development to young people.

The group will be run by a committee of young ambassadors from all business sectors, with the Chamber to act as secretariat.

Please contact Andrea Glover for further information on p. 08 8952 e. aglover@chambernt.com.au

Showcase Company

Company: Coach Charters Australia
Contact: Karl Powell or Jo Powell
Location: Berrimah & Humpty Doo
Tel: 08 8988 1447
Email: kpcoachcharters@bigpond.com
Web: www.coachchartersaustralia.com



Coach Charters Australia is locally owned by Karl & Jo and has been operating in Darwin since 2002 supporting all areas of passenger transport from Government, Mining/Gas, Corporate, School Sports, Construction, local transfers, touring & all levels of Defence.

Coach Charters is contracted to Serco Sodexo Defence Services and Serco Immigration and has been providing transport to Serco for eight years. They are a Recognised Defence Supplier and were awarded with a Special Merit Award from the Northern Territory Government for its dedication in supporting Defence in the Northern Territory in 2009. Their coaches get a good run down the track on a regular weekly basis providing transport for Mine Site Construction to ERA and Territory Alliance to Border Store.

Coach Charters' fleet consists of coaches, buses, coasters, commuters & trailers which range from 9 to 60 seats and their team of drivers hold Defence Photo ID passes, ASIC (Aviation) passes, Ochre cards, Kakadu Accreditation & First Aid Certificates.

Having recently commenced a fleet replacement programme they are looking forward to the new additions to their fleet, and in August 2011 they took possession of a new 53 seat Daewoo coach which is the first of 5 additions to their existing fleet. They have also needed to expand their staff base with the addition of 5 new staff to accommodate their growing business.



Coach Charters is extremely proud to now hold the following **Quality** ISO 9001 :2008, **Environment** ISO 14001 :2004, **OHSAS** 18001 :2007/AS/NZ 4801 :2001 accreditation.

Info for Business...

Industry Capability Innovation Program

Australian defence industry can now apply for grants to help fund innovative projects that will benefit strategically important industry capabilities know as Priority Industry Capabilities (PICs).

Applications opened in October for the first PIC IP round and will close Friday 6 January 2012.

More information on PIC IP grants, including how to apply, is available at www.defence.gov.au/dmo/id/picip/ or by calling 1800 651 292.

Model Work Health and Safety Laws

NT WorkSafe will be conducting information sessions regarding the Model Work Health and Safety Laws which are due to commence Australia wide on 1 January 2012.

This information session will have a specific construction focus and will assist individuals and businesses in the understand the similarities and differences between our current Workplace Health and Safety Act and the Model Law, how NT WorkSafe will approach the administration of the Construction regulations and what you can do now to prepare.

For further information visit www.worksafe.nt.gov.au

COMMITTED PROJECTS

Project	Proponent	Project type	Start	Value (AU\$M)
Darwin Waterfront Redevelopment	NTG/ Darwin Cove Consortium	Hotels, Apartments, public spaces	2005	800
Pit expansion	ERA, Ranger	Uranium	2007	TBA
Weddell Power Station	Power Water	Power Station	2007	126.6
SIHIP	Territory Housing	New and upgraded remote housing	2008	672
RAAF Darwin	Dept of Defence	Base Redevelopment Stage 2	2008	49.8
Robertson Barracks	Dept of Defence	Redevel & Hardened Network Army	2008	72
Marine Supply Base	NT Government	Marine Supply Base	2012	TBA
Darwin Prison - Northern Territory New Secure Facilities PPP project (NTSF)	NT Government	Prison	2011	TBA
Kitan	eni	FPSO	2010	TBA
LEAP Accommodation	Dept of Defence	New accommodation at NT Defence locations	2012	230
Prelude	Shell	FLNG	2011	TBA
Peko tailings removal	Peko Resources	Magnetite Tailings	2011	TBA

PLANNED PROJECTS

Ichthys	INPEX	LNG Plant, Darwin	2011	30B
Nolan's Bore	Arafura Resources	Rare Earths	2013	TBA
Petrel/Tern/Frigate FLNG Project	GDF Seuz/Santos	LNG	TBA	TBA
Wonarah Phosphate Mine	Minemakers	Phosphate	2013	200

PROPOSED / POTENTIAL PROJECTS

Darwin LNG Train 2	ConocoPhillips	LNG	TBA	TBA
Sunrise Gas Project	Woodside	Natural Gas / LNG	TBA	TBA
Tassie Shoal	MEO	Methanol / LNG	TBA	TBA
Evans Shoal	Magellan	Methanol / LNG	TBA	TBA
Roper Bar	Western Desert Resources	Iron Ore	2012	TBA
McArthur River	Redbank Copper	Copper	2012	TBA
Hodgson Downs	Sherwin Iron	Iron Ore	2012	180
Mount Peak	Unnamed Chinese engineering and development group	Vanadium Pentoxide / Ferrovandium	TBA	5B

Due to the nature of projects this information is subject to change. Please confirm currency with ICN (NT).

Information sourced from: NTG Construction Snapshot www.nt.gov.au/constructionsnapshot; NTG Potential Mining Projects in the NT www.orestruck.nt.gov.au

